

From: Rosenberg, Phil </O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=BD61F5E2DCEF4ECEB4ECB5B46A565E44-ROSENBERG,>
To: Burns, Stephanie; Reilly, Kevin; Curtis, Christine
CC: Ryan, Jim
Sent: 1/5/2023 12:27:14 PM
Subject: FW: MS/Sony Discussion re Post ABK Merger Transaction
Attachments: Compare MSFT Sony Games Publishing Agreement (12.23.2022) PLR-notes.docx; Compare MSFT Sony Games Publishing Agreement (12.23.2022).docx; MSFT Sony Games Publishing Agreement (Clean 12.23.2022).docx

Redacted for Privilege

Thanks, Phil



Philip Rosenberg | Sony Interactive Entertainment
SVP – Head of Global Partner Development & Relations
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Tel: 650-655-8103 Email: phil.rosenberg@sony.com

From: Sarah Bond (SHE/HER) [REDACTED] >
Sent: Friday, December 23, 2022 1:03 PM
To: Burns, Stephanie [REDACTED] >; Linda Norman (CELA) [REDACTED] >; Reilly, Kevin [REDACTED] >
Cc: Leigh Ann Lucero (CELA) [REDACTED] >; Carl Brandt (CELA) [REDACTED] >; Rosenberg, Phil [REDACTED] >
Subject: RE: MS/Sony Discussion re Post ABK Merger Transaction

Phil, Stephanie, and Kevin:

Although we continue to believe that a meeting among principals would be the best way to advance our discussions, we are sending the attached redline of your draft agreement. The redline is consistent with the email that Linda sent to you in November, although we have streamlined [REDACTED]

We are available to meet at your convenience to make progress. Wishing you and yours a lovely holiday season.

Best,
Sarah

From: Burns, Stephanie [REDACTED] >

Sent: Monday, November 21, 2022 3:47 PM

To: Sarah Bond (SHE/HER) [REDACTED]; Linda Norman (CELA) [REDACTED];
Reilly, Kevin [REDACTED]; Rosenberg, Phil [REDACTED]
Cc: Leigh Ann Lucero (CELA) [REDACTED]; Carl Brandt (CELA) [REDACTED]
Subject: [EXTERNAL] RE: MS/Sony Discussion re Post ABK Merger Transaction

Linda and Sarah:

We have discussed internally and reiterate our request for Microsoft to send us a redline of any changes you propose to the Agreement Kevin sent to Leigh Ann Lucero on September 29. We think this is the most productive way to advance these negotiations because we will be able to understand where we are in agreement and Microsoft's position on any points where we aren't aligned. If you continue to have questions following Kevin's November 7 email, please note them in your proposed changes to the Agreement.

Once we receive your mark-up of the Agreement, we can schedule time to review together.

Best,

Stephanie

From: Sarah Bond (SHE/HER) [REDACTED]
Sent: Friday, November 18, 2022 2:09 PM
To: Linda Norman (CELA) [REDACTED]; Burns, Stephanie [REDACTED]; Reilly, Kevin [REDACTED]; Rosenberg, Phil [REDACTED]
Cc: Leigh Ann Lucero (CELA) [REDACTED]; Carl Brandt (CELA) [REDACTED]
Subject: RE: MS/Sony Discussion re Post ABK Merger Transaction

Stephanie and Kevin.

As Linda Norman stated in her mail from last Friday, Microsoft remains committed to moving quickly to reach a commercial agreement with Sony. We understand that Satya Nadella spoke to Yoshida-san last week in Japan and reiterated our commitment to come to a commercial arrangement to keep Call of Duty on PlayStation following our acquisition of ABK. I am adding Phil to this thread to see if we can schedule time next week to advance our discussions.

Best,
Sarah

[REDACTED]

[REDACTED]

[REDACTED]

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